



## CONTRACT AWARD

Date of Award: August 1, 2018

Contract Number: W0001545

Procurement Officer: Kim Sowell  
 Telephone: (316)978-3784  
 E-mail Address: [kim.sowell@wichita.edu](mailto:kim.sowell@wichita.edu)

**Item: Promotional Products and Logo Apparel**

Department: Wichita State University, Various Departments  
 1845 Fairmount  
 Wichita, KS 67260

Period of Contract: **August 1, 2018 through July 31, 2019**  
 With option to renew automatically for four (4) additional one (1) year periods.

Banner Vendor ID: X10495703 X10504223 -264-2871

|                   |  |  |
|-------------------|--|--|
| Cell:             | 316-285-3666   |  |
| Email:            | <a href="mailto:patricia@exhibitarts.net">patricia@exhibitarts.net</a>           | <a href="mailto:rob@logodepotweb.com">rob@logodepotweb.com</a> |
| Banner Vendor ID: | X10002753  | X10690437  |
| Contractor:       | Midwest Single Source  | Navrat's, Inc.   |
| Contact Person:   | Mike King  | Richard Duncan   |
| Phone:            | 316-293-1130   | 1-800-362-3543   |
| Email:            | <a href="mailto:mikek@midwestsinglesource.com">mikek@midwestsinglesource.com</a> | <a href="mailto:rduncan@navrats.com">rduncan@navrats.com</a>   |

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|-------------------|--|--|
| Banner Vendor ID: | X10906824  | X10003462  |
| Contractor:       | Oklahoma Promo   | Spectrum Promotional   |
| Contact Person:   | Shannon Thompson   | Tom Henry  |
| Phone:            | 918-248-8145   | 316-990-7900   |
| Email:            | <a href="mailto:shannon@oklahomapromo.com">shannon@oklahomapromo.com</a> | <a href="mailto:tom@promospectrum.com">tom@promospectrum.com</a> |

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|-------------------|--|
| Banner Vendor ID: | X10002580  |
| Contractor:       | Valley Offset Printing, Inc.   |
| Contact Person:   | Ashley Martin  |
| Phone:            | 316-755-0061   |
| Cell:             | 316-871-9233   |
| Email:            | <a href="mailto:amartin@valleyoffset.com">amartin@valleyoffset.com</a> |

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|              |     |        |     |     |       |     |     |
|              |     |        |     |     |       |     |     |
| Items 1-99   | 18% | 35%    | 25% | 24% | 20%   | 56% | 24% |
| 100-499      | 18% | 35%    | 24% | 23% | 15%   | 52% | 20% |
| 500-999      | 18% | 35%    | 23% | 22% | 15%   | 47% | 20% |
| 1,000-2,999  | 18% | 35%    | 22% | 20% | 15%   | 43% | 19% |
| 3,000-4,999  | 18% | 32.50% | 21% | 20% | 10%   | 39% | 18% |
| 5,000 and up | 18% | 32.50% | 20% | 19% | 5-10% | 34% | 17% |
|              |     |        |     |     |       |     |     |

GROUP 2: T-SHIRTS PRICING

| 501-1,000 each |  | \$2.27 | \$2.27 | \$1.89 | \$2.80 | \$1.87 | \$2.34 | \$1.75 |
|----------------|--|--------|--------|--------|--------|--------|--------|--------|
|                |  |        |        |        |        |        |        |        |
| 12-50 each     |  | \$2.35 | \$2.60 | \$1.94 | \$3.30 | \$2.12 | \$2.72 | \$1.95 |
| 51-250 each    |  | \$2.08 | \$2.50 | \$1.93 | \$3.05 | \$1.99 | \$2.62 | \$1.90 |
| 251-500 each   |  | \$2.06 | \$2.46 | \$1.91 | \$3.05 | \$1.93 | \$2.52 | \$1.75 |
| 501-1,000 each |  | \$2.05 | \$2.38 | \$1.89 |        |        |        |        |
|                |  |        |        |        |        |        |        |        |
|                |  |        |        |        |        |        |        |        |
|                |  |        |        |        |        |        |        |        |
|                |  |        |        |        |        |        |        |        |
| 51-250 each    |  | \$2.23 | \$2.50 | \$1.95 | \$3.05 | \$2.20 | \$2.66 | \$1.95 |
| 251-500 each   |  | \$2.21 | \$2.46 | \$1.94 | \$3.05 | \$2.13 | \$2.56 | \$1.80 |
| 501-1,000 each |  | \$2.19 | \$2.38 | \$1.92 | \$2.80 | \$2.07 | \$2.46 | \$1.80 |

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|                |  |        |        |        |        |        |        |        |
| 12-50 each     |  | \$2.55 | \$2.60 | \$2.18 | \$3.50 | \$2.19 | \$2.94 | \$2.25 |
| 51-250 each    |  | \$2.28 | \$2.54 | \$2.16 | \$3.25 | \$2.05 | \$2.84 | \$2.20 |
| 251-500 each   |  | \$2.26 | \$2.49 | \$2.14 | \$3.25 | \$1.99 | \$2.74 | \$2.10 |
| 501-1,000 each |  | \$2.24 | \$2.46 | \$2.13 | \$3.00 | \$1.93 | \$2.64 | \$2.10 |
|                |  |        |        |        |        |        |        |        |
|                |  |        |        |        |        |        |        |        |
| 12-50 each     |  | \$2.62 | \$2.95 | \$1.98 | \$3.50 | \$2.27 | \$2.94 | \$2.25 |
| 51-250 each    |  | \$2.35 | \$2.75 | \$1.96 | \$3.25 | \$2.13 | \$2.84 | \$2.20 |
| 251-500 each   |  | \$2.33 | \$2.67 | \$1.95 | \$3.25 | \$2.06 | \$2.74 | \$2.10 |
| 501-1,000 each |  | \$2.31 | \$2.56 | \$1.93 | \$3.00 | \$2.00 | \$2.64 | \$2.10 |
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|                |  |        |        |        |        |        |        |        |
| 12-50 each     |  | \$2.74 | \$2.60 | \$2.18 | \$3.30 | \$2.23 | \$3.01 | \$2.25 |
| 51-250 each    |  | \$2.46 | \$2.55 | \$2.16 | \$3.05 | \$2.09 | \$2.91 | \$2.20 |
| 251-500 each   |  | \$2.45 | \$2.50 | \$2.14 | \$3.05 | \$2.02 | \$2.81 | \$2.10 |
| 501-1,000 each |  | \$2.43 | \$2.48 | \$2.13 | \$2.80 | \$1.96 | \$2.71 | \$2.10 |
|                |  |        |        |        |        |        |        |        |
|                |  |        |        |        |        |        |        |        |
| 12-50 each     |  | \$2.82 | \$2.95 | \$2.08 | \$3.30 | \$2.33 | \$3.01 | \$2.25 |
| 51-250 each    |  | \$2.55 | \$2.89 | \$2.06 | \$3.05 | \$2.19 | \$2.91 | \$2.20 |
| 251-500 each   |  | \$2.53 | \$2.82 | \$2.04 | \$3.05 | \$2.12 | \$2.81 | \$2.10 |
| 501-1,000 each |  | \$2.51 | \$2.75 | \$2.03 | \$2.80 | \$2.06 | \$2.71 | \$2.10 |

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|--------|--------|--------|--------|--------|--------|---------------|
| \$1.99 | \$2.00 | \$2.00 | \$3.00 | \$1.75 | \$1.98 | \$1.50-\$3.00 |
| \$3.78 | \$3.00 | \$3.75 | \$5.00 | \$3.00 | \$3.51 | \$2.00-\$3.00 |
| \$4.21 | \$3.00 | \$2.75 | \$4.50 | \$2.00 | \$2.99 | \$2.00-\$3.00 |



Navrat's

VALEY OFFSET PRINTING